

The 2010 ZENDA Report

THE OFFICIAL NEWSLETTER OF MELGES PERFORMANCE SAILBOATS AND NORTH SAILS ZENDA ★ ZENDA, WISCONSIN ★ (262) 275-1110 ★ MELGES.COM

MELGES PERFORMANCE SAILBOATS:

FALL SAVINGS IN EFFECT, BUY NOW!

SEPTEMBER 1 THRU OCTOBER 15, 2009 An exclusive opportunity to enhance your one design sailing program



"Excellent customer service from incredibly knowledgeable people. I never worry when I order from Melges, and if I have to call to ask a question, they always respond promptly."

© Todd Jerred

SAVE TODAY! Melges is offering big savings on all new 2010 sailboats. In order to achieve maximum savings, follow these four easy steps:

★ STEP 1 ★

CALL (262) 275-1110 and commit to purchasing any brand new 2010 Melges sloop or sportboat between September 1 and October 15, 2009. Dollar savings will be calculated at the time of your commitment.

★ STEP 2 ★

HAVE A SIGNED AND APPROVED sales agreement along with payment to secure your 2010 production slot and take advantage of big fall savings!

★ STEP 3 ★

PAY IN FULL PRIOR TO OCTOBER 15, 2009
AND PICK UP YOUR BOAT WHEN IT IS COMPLETE.

★ STEP 4 ★

PLEASE COME TO MELGES AND PICK UP YOUR BOAT UPON COMPLETION,
OR MAKE ARRANGEMENTS FOR WINTER STORAGE AT A MONTHLY RATE.

CALL ZENDA TODAY AT (262) 275-1110 OR GO ONLINE AT MELGES.COM

SHOP ONLINE AT **MELGES.COM**



PURCHASE 2010 SAILS TODAY, GET FREE SHIPPING!

SAVE! SAVE! SAVE! Beginning September 1st, North Sails will offer 2010 inventory at a big discount.

BE PREPARED TO OUTPERFORM! North Sails has been winning championships and regattas all over the country, around the world, all year long! Be a winner by taking advantage of the latest materials, sail shapes and cutting-edge designs by North. Order new North Sails from North Sails Zenda and get **15% off and free shipping** September 1 thru October 1, 2009. Take advantage of these spectacular savings. Zenda Reps are eager to help with selecting new 2010 shapes. Receive **10% off and free shipping** if new sails are purchased between October 2 and November 1, 2009. All sails must be paid for in full upon placing an order. This is a great way to get ready for the 2010 racing season. **Don't miss this opportunity to receive an amazing discount AND free shipping!** Be sure to visit onedesign.com to view the entire 2009 Victory List and other sailing information.

Preview your selected color on an actual spinnaker. Check out **COLOR ME FAST** online at onedesign.com

CALL NORTH SAILS ZENDA TODAY AT (262) 275-1110 and speak to one of our knowledgeable and very experienced sales representatives about ordering new 2010 North Sails spinnakers, jibs or mainsails!



MELGES USA, HEADQUARTERED IN ZENDA, WI ★ HARRY MELGES: HARRY@MELGES.COM ★ ANDY BURDICK: ANDY@MELGES.COM

CHARLIE HARRETT: CHARLIE@MELGES.COM ★ JIM GLUEK: JIM.GLUEK@MELGES.COM

MELGES AGENTS ★ WEST COAST - SEADON WIJSEN: SEADON.WIJSEN@MELGES.COM ★ CANADA - MIKE WOLFS: MIKE.WOLFS@MELGES.COM

EAST COAST - ANTHONY KOTOUN: ANTHONY.KOTOUN@MELGES.COM ★ TEXAS - KO SAILING / JOHN KOLIUS: JOHN@KOLIUS-SAILING.COM

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**OFFICIAL AND AUTHORIZED MELGES PARTS.
OFFICIAL MELGES SERVICE.**

*"Great customer service and support! Melges is the way to go!"
"Great people and easy to deal with, very helpful by phone or e-mail"*



MELGES
Performance Sailboats

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